



Success Is In The Details

EJCM

111 Kalamath
Denver, Colorado 80223
Phone 303-573-5678
Fax 303-573-5823
www.ejcm.com



EJCM

Success is In the Details.

Hi. We're EJCM. And we've been in the tenant finish construction business for over 23 years. We've done small projects, big projects, and everything in between. More projects than you can shake a stick at. Thousands of projects, actually. Chances are, you've seen our work many times without even realizing it. And now you need some tenant finish construction of your very own, and that's why you're holding this brochure (unless you just like holding brochures). Well, you've come to the right place. At EJCM, our goal is simple: to provide the best quality workmanship available, on time, within budget, and to your satisfaction. That's it. And we have a number of systems in place to ensure we achieve our goal, time after time. Please read on, and discover why EJCM has been an industry leader for so long and how we can make your next tenant finish project a big success.



We've Formed Bonds That Even the Strongest Epoxy Can't Match.

Our relationships are the strongest part of our business. And over the years we've made contacts, developed friendships and assembled a team of outstanding individuals, all of which have become factors directly responsible for our success. For example, our long-standing relationship with a select group of subcontractors allows us to get jobs done on budget, on time and with a high degree of craftsmanship and quality. And because we've been in the tenant improvement business for quite some time, we've come to know a number of office buildings and medical facilities in Denver firsthand. This helps us understand layouts and plans, which allows us to operate more efficiently. Owners and developers trust EJCM to complete an operation on time. And we do. Every time. Because we know there's nothing worse than starting a lease agreement with construction still under way. And we also know that our relationships are the glue that holds EJCM together.



A Cell Phone:
The lines of communication are always open. Even when you get voice mail.



B Car Keys:
We're proactive and on-site. And, admittedly, we like the smell of fresh paint and carpet glue.



C One-on-one Interaction:
Nothing replaces face-to-face communication. Hence, our large supply of breath mints.



The Trick is to Move the Fan Out of the Way Before Anything Can Hit It.

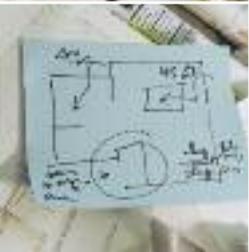
Things happen. No matter how well you plan, some unexpected surprise will inevitably rear its ugly head. But we're aware of that. And over the years we've developed the ability to think creatively on the fly. The fact is, sometimes construction management is often nothing more than organized chaos. We do our best to organize the chaos and anticipate the unexpected in advance. One thing that helps us anticipate the unexpected is upfront budgetary planning. Budgetary planning is a huge part of our business because it helps us anticipate the costs and timeline of a job well in advance. Our estimates are extremely accurate. They have to be. And we're often asked to come up with them within an incredibly short timeline—sometimes in under 24 hours. And we do it. All the time. Another thing that helps us plan every job successfully is our ability to understand our clients' intentions—even if they don't quite understand it themselves. Years of experience with many different clients on various types of jobs, gives us valuable insight as to what customers want and what their projects need. So even if you don't know quite what you're looking for, chances are, we do. Our planning process saves you headaches, money and time. Our fan is squeaky clean. And we're going to keep it that way.



A **Fire Extinguisher:**
We put out fires. Figuratively speaking, of course.



B **Napkin Quote:**
Even our water stained estimates are accurate.



C **Client Renderings:**
Chickenscratches. We understand them because we know Chickanesse.



We Wish We Had a Nickel Every Time the Phrase “No Problem,” was Uttered On Our Job Site.

We do everything in our power to head off problems on the job site. When it comes to your project, we coordinate the right people and materials for the job so that everything turns out great. If your project needs five drywallers, three carpenters and two electricians, that’s exactly what we schedule. In fact, we have such flexibility with our pool of resources that no job is too big or too small. Our sub-contractors are highly trained professionals (don’t try this at home!). We know we can depend on them to exceed our expectations—and yours. And because we’ve all worked together before, and want to work with each other again, there’s an understanding that deadlines are met. Period. When problems arise. We solve them. That said, we still wish we could have all those free nickels.



A Architect:
“The client has changed her mind and would like to see the sink moved six inches closer to the door...”



B Interior Designer:
“...and she doesn’t want any exposed pipes. Can you drywall them in place?”



C EJCM:
“No problem.”

Proud Moments.



A **Medical Office:**
Semi-opaque sliding glass doors open up to the spacious and undeniably pleasant atmosphere of this successful build-out. Rumor has it that the waiting room is now a top vacation destination.



B **Reception Area:**
Sinuous wall curves juxtaposed against strong metallic verticals and horizontals give this space a bold yet comfortable feel. Who knew a wall could look so GQ?



C **Conference Room:**
Striking colors add a youthful splash of life to the modern lines of this progressive space. The hue intensity also doubles as a caffeine substitute.





We Stand Behind All Our Work. Not Literally of Course, Otherwise We Might Get Sealed In.

We go the extra mile to make sure you're pleased with the job we do. In fact, right after we go over the punch list and take care of everything to your satisfaction, our warranty begins. Simply put, our warranty is a long-term commitment to you to make things right and to continually maintain your satisfaction. No if's, and's, or but's. We stand behind our work. And people appreciate that. Maybe it's why 90% of our business is repeat. And repeat business is something we're more than happy to be sealed into.



A Door:
We'll re-hang a door. Absolutely no problem. For us it's an open and shut case.



B Light Fixture:
If a fixture goes bad, we'll replace it. Hey, we're afraid of the dark too.



C Painted Wall:
When a mover accidentally scuffs the paint, we touch it up. Why? Because it's a lot easier than bubble wrapping the wall.





Management is On the Job, Not Out on the Green.

Management can be described in one word: hands-on. Okay, so that was really two words with a hyphen but you get the idea. We're not a few names on the plaques of empty office doors but hardworking people who believe in investing time with customers and our company. We work the occasional late night, miss a lot of lunches and do everything in our power to keep the company and in particular, your project, running smoothly. Yes, we actually enjoy slaving over estimates ourselves and doing the legwork on the job site. Construction management is our passion and our pride. And we're here to help you and guide your job every step of the way. Quite honestly, we feel it's the best way to do business. And besides, we're much better managers than golfers.



A Coffee Cup:
Caffeine is one of the four basic food groups at EJCM.



B Dirty Rag:
As this rag will attest, management gets their hands dirty.



C Catcher's Mitt:
Okay, you got us. Once in a blue moon we do play hooky and go to a Rockies game.